



EQUIPMENT RECYCLING PROGRAM



2014	PSP /ALS / CCS CLIENTS SERVED IN 2014	SD CLIENTS SERVED IN 2014
ALBERT	34	86
CARLETON	22	133
CHARLOTTE	7	107
GLOUCESTER	60	391
KENT	33	145
KINGS	53	201
MADAWASKA	30	183
NORTHUMBER-LAND	61	205
QUEENS	14	60
RESTIGOUCHE	34	176
ST. JOHN	60	470
SUNBURY	34	72
VICTORIA	23	137
WESTMORLAND	183	656
YORK	129	335
OTHER	189	42
TOTAL	966 Clients 996 Pieces of Equipment	3399 Clients 4165 Pieces of SD Equipment

2013	PSP /ALS / CCS CLIENTS SERVED IN 2013	SD CLIENTS SERVED IN 2013
ALBERT	13	83
CARLETON	19	122
CHARLOTTE	9	102
GLOUCESTER	51	365
KENT	15	123
KINGS	52	177
MADAWASKA	23	165
NORTHUMBER-LAND	47	206
QUEENS	11	70
RESTIGOUCHE	28	169
ST. JOHN	50	445
SUNBURY	20	67
VICTORIA	16	142
WESTMORLAND	97	650
YORK	94	332
OTHER	4	32
TOTAL	549 Clients 1095 Pieces of Equipment	3250 Clients 4460 Pieces of SD Equipment

Easter Seals New Brunswick

BOARD OF DIRECTORS

Doug Bridgman, Lincoln
Glen Hughes, Fredericton
Danica Wallace, Woodstock
Don LeBlanc, Saint John
Al Thomas, Fredericton
Tammy Mullin, Fredericton
Trent Mundie, Fredericton
Rhonda Rubin, Moncton
Dr. Monique Taillon, Fredericton
Doug MacKenzie, Woodstock
Diane Guignard, Bathurst
Martin Ferguson, Fredericton

Board Member Emeritus

Dr. Bruce Lockhart, Bath
Keith Allen, Fredericton



AGM REPORT 2014



Easter Seals New Brunswick (ESNB) is the principal New Brunswick agency working in partnership with people with disabilities so that they may attain independence and equality generally available in the community.

MESSAGE FROM PRESIDENT DOUG BRIDGMAN

MESSAGE FROM EXECUTIVE DIRECTOR JULIA LATHAM

It is with much pride and satisfaction I step down as President of Easter Seals New Brunswick. As I look back over my four years as president I realize the great progress we have made. Thank you to my colleague board members for generously sharing your knowledge, expertise and time sitting on committees and participating in our many meetings and events.

Thank you to Executive Director, Julia Latham for your professional leadership representing ESNB at the national and provincial levels. Your meetings with government officials and partnership work with other disability groups has profiled ESNB as a leader in advocacy in support of persons with disabilities. Your ability to identify and solicit funds from foundations and other sources has been instrumental in ensuring ESNB'S financial progress and stability.

In 2014 ESNB had a very successful year delivering its many programs and services. These accomplishments would not have been possible without the hard work and dedication of our ESNB staff. We look forward to continuing to deliver our quality programs and services.

Highlights for the year included hosting the Easter Seals Canada national meetings in Fredericton along with a tour and delicious meal at Camp Rotary. Easter Seals New Brunswick's Ambassador Emeritus Brandon Liston was chosen to represent Easter Seals Canada as their national ambassador. There were many individual and organizational accomplishments over the past year.

Thank you to all our board members, staff, volunteers, government partners and those who donate funds so generously to help us deliver our much needed programs and services. They are very much valued and appreciated.

Doug Bridgman
President, ESNB

Our stake holders, supporters and staff have through their hard work and commitment, once again made this a very successful year for ESNB. A big "THANK YOU" to everyone who reached out and made a difference in the lives of people with a disability in NB.

Over the course of the last 3 years, ESNB has focused our attention on internal change to make us more efficient and still provide a quality product for our partners and clients. Throughout 2014 we worked on updating our policies and procedures with the biggest addition being a new policy manual and a training manual for the Equipment Recycling Team. In 2014, we were able to get the Abilities Program in Moncton up and running and we also had a very successful coaching clinic for sledge hockey. Through the capacity fund we were able to increase the number of items we were able to provide to clients such as wheelchairs, batteries, bath lifts and mobility items. The team at ESNB have been working together to look at our organization globally so that all programs can be promoted through one another.

Keep up the good work everyone!!

Julia Latham
Executive Director, ESNB



King of the Strip—Fundraising Highlights

In its second year, the "King of the Strip" snowmobile drag races were a huge winter hit! This fundraiser event presented by A.L.P.A. Equipment and Torque Motorsports drew crowds of 700 or more. Chilly temperatures did not dampen spirits as crowds cheered on the snowmobile racers competing in the name of charity! The races took place on the airstrip behind ALPA Equipment, Maugerville, NB. This year the event brought in \$7,732.03 for Easter Seals NB.

Easter Seals National Ambassador Brandon Liston loves this event and wouldn't miss cheering on the races for the world! He wore his specialty ALPA Equipment jacket with pride on the day as he stood to give his welcome speech. Brandon thanked all who came out to support the cause: "Everyone who braved the cold today is making a difference in our province because not only did you enjoy an exciting day of racing, but you can be proud that you helped kids like me across New Brunswick," he said with a cheer!

Several local businesses donated time, volunteers and equipment to ensure the fundraiser was a success, including ALPA Equipment, Torque Motorsports, Kitchen Helper and cadets who volunteered their time. Food supplies were given at a discount or donated by Walmart, Mulder Meats, Costco and Kitchen Helper. Marwood donated the fencing and Ed's Welding Shop in Keswick loaned rebar to section off the route to the strip. The Ramada gave one night's stay as a prize to raffle off for a worthy volunteer. Riverview Ford Lincoln helped with transportation.

"A BIG shout out and thank you, to all the volunteers, who worked a long day in the cold with great spirits making this event a huge success! Without their generosity and hard work, fundraisers like this would not be possible!" said Curtis of ALPA Equipment. Tony McCoy of Torque Motorsports said: "We are excited for this to be an annual event and continue to support a great cause!"

STATEMENT OF OPERATIONS
YEAR ENDED DECEMBER 31, 2014
WITH COMPARATIVE FIGURES FOR YEAR ENDED DECEMBER 31, 2013

	<u>Dec. 31, 2014</u>	<u>Dec. 31, 2013</u>
Revenue:		
Fundraising		
Events and Campaigns	\$ 47,350	\$ 71,785
United Way	27,270	30,616
Special projects	80,385	70,983
Department of Social Development Grant	52,086	52,852
Department of Social Development Recycle Project	332,331	346,427
Assistive Technology	98,447	110,940
Assistive Technology Recoveries	312,771	293,965
Camp Rotary Operations	429,439	428,142
We Care Grant	42,400	--
Presidents Choice Children's Charity	23,400	16,000
Contributions	1,275	3,261
Interest	1,591	1,443
Miscellaneous	3,536	9
	<u>1,452,281</u>	<u>1,426,423</u>
Expenditures:		
Administration	92,272	95,936
Promotion and public relations	41,460	41,926
Fundraising	44,914	45,521
Special Projects	80,626	73,476
Personal services	100,412	123,754
Department of Social Development Recycle Project	187,172	178,032
Assistive technology	329,772	333,637
Camp Rotary	485,239	450,181
	<u>1,361,867</u>	<u>1,342,463</u>
Excess of revenue over expenditures, for the period	<u>\$ 90,414</u>	<u>\$ 83,960</u>

STATEMENT OF FINANCIAL POSITION

	<u>Dec. 31, 2014</u>	<u>Dec. 31, 2013</u>
ASSETS		
Current:		
Cash	\$328,332	\$ 285,080
Term deposits	109,022	108,407
Accounts receivable	182,622	180,596
Prepaid expenses	22,940	24,021
	<u>642,916</u>	<u>598,104</u>
Restricted cash (note 2)	13,982	3,974
Capital assets (note 3)	18,360	3,102
	<u>\$675,258</u>	<u>\$605,180</u>
LIABILITIES		
Current:		
Accounts payable and accrued liabilities (note 4)	\$ 62,600	\$ 65,481
Trust funds payable	565	565
Deferred revenue	55,388	72,843
	<u>118,553</u>	<u>138,889</u>
NET ASSETS		
Unrestricted net assets	542,723	462,317
Restricted net assets (note 2)	13,983	3,974
	<u>556,706</u>	<u>466,291</u>
	<u>\$675,258</u>	<u>\$605,180</u>

FINANCES

For twelve months ended December 31, 2014 with comparative figures for the year ended December 31, 2013.

The Financial Statements of Easter Seals New Brunswick (Registered as Canadian Rehabilitation Council for the Disabled New Brunswick Branch Incorporated) for the year ended December 31, 2014 with comparative figures for the year ended December 31, 2013 are audited by Shannon & Buffett, Chartered Accountants.

Copies are available upon request. These tables and charts summarize the operating results and the distribution of revenue and expenditures. You may view the full report at www.easterseals.nb.ca, under the "About Us" tab and then click on Annual Reports. You can also call (506) 458-8739 to obtain a copy.

Summary of Operating Results (\$-000's)

	<u>Dec. 31, 2014</u>	<u>Dec. 31, 2013</u>
Total Revenue	1452	1426
Total Expenditures/	1362	1342
(Deficit)/Surplus	90	84

AWARDS OF MERIT



In recognition of distinguished leadership in support of Easter Seals NB fund-raising efforts:

Lawtons Drugs

In recognition of many years of exceptional volunteer service given to Camp Rotary:

Nicole and Donald Tupper

THANK YOU TO ALL OUR SUPPORTERS AND SPONSORS

A.L.P.A. Equipment
Booster Juice
Brandon Liston
Canadian Forces -
Carleton Street Armoury
Century 21 Countryside Realty Ltd. Moncton
Computers for Schools
Department of Education and Early Childhood Development
Department of Post-Secondary Education, Training and Labour
Fredericton Rotary Club
Gerry Curtis - (A.L.P.A. Equipment)
Herménégilde Patrice
Jobs Unlimited
Kitchen Helper
Kobukan Geoff MacDonald
Lawtons Drugs
Lazare Breau
Le Club Autoneige de Neguac
Lieutenant Governor, Jocelyne Roy Vienneau
MP Keith Ashfield
Neil Squire Society
Nicole & Donald Tupper
Presidents Choice Charity
Rotary Clubs throughout NB
Steven Robinson - (Kitchen Helper)
Tony McCoy - (Torque Motorsports)
Torque Motor Sports
UNB Masters Swim Club
United Way-Central NB-Centraide

Distribution of Revenue and Expenditures by Program/Service For the Year Ended Dec.31, 2014 with Comparative Figures for Year Ended Dec. 31, 2013

December 31, 2014 REVENUES	%	December 31, 2013 REVENUES	%
Fundraising Campaigns	3.3	Fundraising Campaigns	5.1
Grant - SD	3.6	Grant - SD	3.7
United Way	1.9	United Way	2.1
SD Recycle Project	22.9	SD Recycle Project	24.3
Contributions	.1	Contributions	.2
Camp Rotary	34.1	Camp Rotary	31.1
Special Projects	5.5	Special Projects	5
Expenditure Recoveries	21.5	Expenditure Recoveries	20.6
Assistive Technology	6.8	Assistive Technology	7.8
Interest & Miscellaneous	.3	Interest & Miscellaneous	.1
TOTAL	100.0	TOTAL	100.0

December 31, 2014 EXPENDITURES	%	December 31, 2013 EXPENDITURES	%
Administration	6.8	Administration	7.1
Promotion & Public Relations	3.1	Promotion & Public Relations	3.1
Fundraising Campaigns	3.3	Fundraising Campaigns	3.4
Personal Service	7.4	Personal Service	9.2
Assistive Technology	24.2	Assistive Technology	24.9
Camp Rotary	35.6	Camp Rotary	33.5
Special Projects	5.9	Special Projects	5.5
SD Recycle Project	13.7	SD Recycle Project	13.3
TOTAL	100.0	TOTAL	100.0

CAMP ROTARY



Discover Abilities, Discover Camp Rotary

# OF CAMPERS PER COUNTY		
Counties	2014	2013
Albert	10	11
Carleton	14	12
Charlotte	7	10
Gloucester	18	18
Kent	3	3
Kings	36	26
Madawaska	6	4
Northumberland	2	9
Queens	23	22
Restigouche	5	6
Saint John	16	24
Sunbury	24	22
Victoria	2	2
York	101	105
Westmorland	29	28
Other Province	6	5
Total	302	307
Total Other	126	126
Total Campers	428	433

ASSISTIVE TECHNOLOGY



2014 Highlights

- New ESNB website was launched.
- Facilitated equipment for EECD Transitioning Project.
- Purchased new equipment with Capacity Fund money.

EECD Students with

new AT:	2014	2013
ASD-N	38	37
ASD-E	119	167
ASD-S	107	118
ASD-W	89	150
TOTAL	353	472

ÉDPE Students with

new AT:	2014	2013
DSF-NE	41	12
DSF-S	48	14
DSF-NO	3	4
TOTAL	92	30

